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www.hdlcompanies.com

## CITY OF PERRIS

### MEDICAL MARIJUANA DISPENSARY REGULATORY PERMIT APPLICATION SCORE SHEET

**Original Review Date:**

September 20, 2017,

**Subsequent Review Date:**

October 25, 2017

**Reviewer Name:**

David McPherson and Elizabeth Eumurian, HdL Companies

**Applicant Name:**

Dynamic Meds

**Proposed Location:**

4605 Wade Ave.  
Perris, CA 92571  
PLN 17-05171

	Requirement	SUBMITTED	HdL Comments
1.	<u>Fee</u>	Yes	Criteria verified
2.	<u>Property Owner's Statement of Consent</u>	Yes	Criteria verified
3.	<u>Live Scan</u>	Yes	Provisional background checks for all but one prospective employee were submitted and reviewed. Criteria verified.  The background check for the remaining prospective employee, Cynthia Valencia, was discontinued since the business owner removed her from the list of prospective employees. Should Dynamic Meds wish to employ her in the future, the background check must be completed.
4.	<u>Identification</u>	Yes	Criteria verified
5.	<u>Compliance with State Law</u>	Yes	Criteria verified
6.	<u>Insurance</u>	Yes	Criteria verified
7.	<u>Interior Site/Floor Plan</u>	Yes	Criteria verified
8.	<u>Site Plan</u>	Yes	Criteria verified
9.	<u>Business Plan</u>	Yes	Criteria verified
10.	<u>Odor Control Plan</u>	Yes	Criteria verified
11.	<u>Security Plan</u>		
	a. Security Cameras	Yes	Criteria verified

	b. Fire and Burglar Alarm	Yes	Criteria verified
	c. Secured Entrances	Yes	Criteria verified
	d. Interior Lighting	Yes	Criteria verified
	e. Exterior Lighting	Yes	Criteria verified
	f. Secured Windows	Yes	Criteria verified
	g. Product Storage	Yes	Criteria verified



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5.	<u>Compliance with State Law</u>	Yes	Criteria verified
6.	<u>Insurance</u>	Yes	Criteria verified
7.	<u>Interior Site/Floor Plan</u>	Yes	Criteria verified
8.	<u>Site Plan</u>	Yes-No	Criteria verified City of Perris staff requires approval of Minor Modification 18-05038
9.	<u>Business Plan</u>	Yes	Criteria verified
10.	<u>Odor Control Plan</u>	Yes	Criteria verified
11.	<u>Security Plan</u>		

a.	Security Cameras	Yes	Criteria verified
b.	Fire and Burglar Alarm	Yes	Criteria verified
c.	Secured Entrances	Yes	Criteria verified
d.	Interior Lighting	Yes	Criteria verified
e.	Exterior Lighting	Yes	Criteria verified
f.	Secured Windows	Yes	Criteria verified
g.	Product Storage	Yes	Criteria verified



# CITY OF PERRIS

## COMMERCIAL CANNABIS BUSINESS PERMIT APPLICATION REVIEW BACKGROUND CHECK REPORT

### APPLICANT INFORMATION

<b>Applicant Name</b>	GARCIA, Jacqueline
<b>Date of Birth</b>	12/19/1993
<b>Business Name</b>	Dynamic Meds
<b>Reviewer Name</b>	HdL Companies

### SUMMARY

Indicators	Record(s) Found	Comments
<b>Criminal Convictions</b>	No	
<b>Bankruptcy/Lien</b>	No	
<b>Office of Foreign Asset Control, Office of Inspector General</b>	No	
<b>Registered Sex Offender</b>	No	
<b>Current Marijuana Industry Employee</b>	No	Garcia reported that she is a Budtender for Dynamic Meds.

### POTENTIAL AREAS OF RELEVANCE

The background investigation for Jacqueline Garcia showed the following:

#### CRIMINAL HISTORY

No felony arrest and/or convictions were disclosed, and none were found for Garcia that would disqualify her according to California state and local laws for the past 10 years. A national search showed Garcia is not listed as a registered sex offender and is not listed on the no-fly terrorist watch list. A search of three independent sources verified Garcia's social security number matches the social security number provided by Garcia. Ms. Garcia has no bankruptcies, liens or judgements.

### RECOMMENDATIONS

Garcia's background investigation did not reveal any California State Cannabis Licensing Disqualifiers that would prevent her from acquiring a Cannabis Business License/Permit.



# CITY OF PERRIS

## COMMERCIAL CANNABIS BUSINESS PERMIT APPLICATION REVIEW BACKGROUND CHECK REPORT

### APPLICANT INFORMATION

<b>Applicant Name</b>	HEBENTON, Eryn Nicole
<b>Date of Birth</b>	04/12/1984
<b>Business Name</b>	Dynamic Meds
<b>Reviewer Name</b>	HdL Companies

### SUMMARY

Indicators	Record(s) Found	Comments
<b>Criminal Convictions</b>	Yes	See "Potential Areas of Relevance" Section
<b>Bankruptcy/Lien</b>	Yes	
<b>Office of Foreign Asset Control, Office of Inspector General</b>	No	
<b>Registered Sex Offender</b>	No	
<b>Current Marijuana Industry Employee</b>	No	Hebenton reported that she is a Budtender for Dynamic Meds.

### POTENTIAL AREAS OF RELEVANCE

The background investigation for Eryn Nicole Hebenton aka Eryn Hebington showed the following:

#### CRIMINAL HISTORY

Applicant Hebenton did not report any misdemeanor or felony arrest on her application. A criminal records check indicated that Hebenton was arrested for felony drug possession on or about 07/16/2009 in Riverside County, CA (not confirmed). However, a Riverside County Superior Court records check regarding Hebenton revealed no arrest for felony drug possession which may indicate the case was likely dismissed (reference #RIF151343). In addition, the Hebenton's criminal history indicated that she was arrested for misdemeanor battery on or about 04/16/2009 (no confirmation). The Riverside County Superior Court records regarding Hebenton revealed no arrest for this offense (Reference #E09106033). Furthermore, on or about 04/25/2009, Hebenton aka Eryn Hebington was arrested for misdemeanor DUI. Hebenton or Hebington was subsequently convicted of Reckless Driving involving alcohol and/or drugs (Riverside Court Case # RIM53594). Note: The aforementioned arrests and/or conviction(s) does not disqualify Hebenton from obtaining a City of Perris Cannabis Licensing Permit/License per the California State Cannabis Laws. However, Hebenton may be disqualified for failing to disclose her misdemeanor arrest for DUI (confirmed via a criminal history check) and the other arrests identified on her record (not confirmed). Consequently, Hebenton's failure to report her misdemeanor arrest and possibly a felony arrest is cause for concern.

A national search showed Hebenton is not listed as a registered sex offender and is not listed on the no-fly terrorist watch list. A search of three independent sources verified Hebenton's social security number matches the social security number provided by Hebenton. Ms. Hebenton has no bankruptcies or liens and one (1) judgement in 2006.

## RECOMMENDATIONS

Hebenton's background investigation did not reveal any California State Cannabis Licensing Disqualifiers that would prevent her from acquiring a Cannabis Business License/Permit. However, Hebenton's failure to disclose or report her misdemeanor and/or felony arrests on her licensing application is cause for concern.



Perris California Adult-Use Retailer Application

Reviewer(s): David McPherson and Elizabeth Eumerian, Teresa Schneider, HDL Companies.

Applicant Name: Dynamic Meds, Inc.

PLN 18-05353

4605 Wade ave.

Perris, CA, 92571

ITEM 7: Insurance

Applicant was conditioned to provide:

1. Proof of current insurance coverage.

Please find the enclosed:

1. Quote for Commercial Cannabis Operation Insurance.
2. Please note: It is dated 1/31/2019 and it provides the insurance coverage for \$ 1,000,000.00 per occurrence and \$ 2,000,000.00 general aggregate.







SO. CAL'S BEST INSURANCE SERVICES  
 5015 W. AVE L14 No. 4 Quartz Hill CA 93536  
 p.(661)943-7777 f.(661)943-8877

**Quote**

Cannabis Operation Commercial Insurance

01/31/2019

Page 2

Insured: Dynamic Meds, Inc

**Section 2: PROPERTY** Initial to Decline X \_\_\_\_\_

Insurance Companies/ Coverage	Quote	Rating
NOT QUOTED BUT AVAILABLE		Property Values

**Section 3: Crop** Initial to Decline X \_\_\_\_\_

Insurance Companies/Coverage	Quote	Rating
Not Quoted But Available		

**Section 4: Product Liability** Initial to Decline X \_\_\_\_\_

Insurance Companies/Coverage	Quote	Rating
Not Quoted But Available		



SO. CAL'S BEST INSURANCE SERVICES  
5015 W. AVE L14 No. 4 Quartz Hill CA 93536  
p.(661)943-7777 f.(661)943-8877

**Quote**

Cannabis Operation Commercial Insurance

01/31/2019

Page 3

Insured: Dynamic Meds, Inc

**Section 5: Equipment Breakdown**

Initial to Decline X \_\_\_\_\_

Insurance Companies/Coverage

Quote

Rating

<b>Not Quoted But Available</b>		
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**Section 6: Workers Comp**

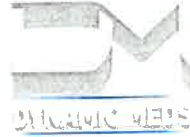
<b>Not Quoted But Available</b>		
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I \_\_\_\_\_ an authorized representative of \_\_\_\_\_ understand and agree that the information I provided to So. Cal's Best Insurance will become part of the policy of insurance if issued. I further acknowledge receiving a copy of the insurance company's coverage forms and I have read and understand the exclusions, conditions and terms of said insurance coverage forms and how they affect the insurance I am applying for. I further understand and agree that I have not applied for nor am I requesting any other insurance coverage other than what is disclosed on this quote. I further agree to notify So. Cal's Best Insurance Services in writing within a reasonable period of time and prior to any changes to my operations including but not limited to Manufacturing, Retail, Cultivation, Laboratory operations and recreational cannabis production.

\_\_\_\_\_  
Authorized representative signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title



Perris California Adult-Use Retailer Application

Reviewer(s): David McPherson and Elizabeth Eumerian, Teresa Schneider, HDL Companies.

Applicant Name: Dynamic Meds, Inc.

PLN 18-05353

4605 Wade ave.

Perris, CA, 92571

ITEM: 10 Business Plan

Applicant was conditioned to:

1. Provide its scheduling of work hours on its business plan.

Please find the attached edited Business Plan that includes the Applicant's scheduling of work hours, which are: Monday- Sunday 7 a.m. to 9 p.m.



## **Item 10 Business Plan CORPORATION**

Dynamic Meds, Inc. is a California Corporation and is an allowable entity for commercial cannabis operations in California (Corporate Documents Attached).

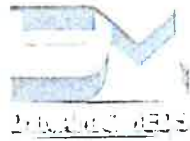
1. Dynamic Meds, Inc. is proud to be a Perris licensee and looks forward to growing in the City of Perris.

**Attached are:**

1. Applicant's Articles of Incorporation,
2. Seller's Permit.

### **MISSION STATEMENT**

At Dynamic Meds, Inc., our first and foremost model is to provide a safe and affordable access to high quality cannabis.



## **GENERAL BUSINESS MODEL**

Our dispensary, located at 4605 Wade Ave., Perris, CA 92571 is ZONED C1, Commercial Property in a PVCC SP zone area. The School District is Val Verde Unified School District. Our family at Dynamic Meds, Inc. will operate in conformance with the standards established by the City of Perris and the Laws of the State of California, and any additional terms and conditions imposed by the City of Perris as it deems just and appropriate.

This property is ideal to cater to our residents in the City of Perris as this property provides 12 parking spaces and additional two spaces to accommodate handicaps as required under Americans for Disabilities Act. Built in 1986.

## **COMMERCIAL COMPLIANCE PLAN—Local/State**

1. Commercial Cannabis Plan Submission Process.
  - a. Applicant submits to the City of Perris for permission to enter into commercial cannabis operation.
2. Acceptance of Commercial Cannabis Application.
  - a. Compliance with Local Municipal Codes and regulatory departments:
    - i. Planning, engineering, building, safety, occupancy, etc.
  - b. Begin Concurrent Compliance with related State Regulations.
3. City of Perris Cannabis Business Licensure/Occupancy (Local Compliance).



4. Local Occupancy Permit—State Temporary License Concurrence (if Applicable):
5. Permit for Operations Local, and Permit State (TEMP).
  - a. Operations—Compliant, Licensed, Operational.
6. Transition from TEMP to ANNUAL (Final Compliance).
7. Full Annual Licensure/Compliance—State Annual License Achieved/Perfected.

### **STAFF EXPERIENCE**

The management level-staff members have years of experience in the cannabis industry, already have a licensed facility, and are supported by compliance counsel that has experience and knowledge in local and state commercial cannabis compliance.

#### **Executive Team:**

1. Owner: Alfonso Luera Sr.- Years of business and financial experience as well as years in the cannabis field running dispensaries. Resume attached.
2. Manager: Eric Luera. Years of cannabis management experience (retail). Resume attached.
3. Manager: Cynthia Michelle. Resume attached.
4. Manager: Thomas Bills. Resume attached.



## ORGANIZATIONAL STRUCTURE

Dynamic Meds, Inc., consists of one owner and two to three active managing officers.

**Office manager:** At least one of the Managing Officers will be appointed to be the operations manager. He or she will be responsible for overseeing the day to day operation of the dispensary.

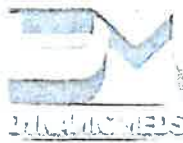
**Financial Manager:** Another Managing Officer will be responsible for daily finances of the business and keep accurate accounting of accounts receivables/payables. He or she will keep a daily tally of daily receipts and keep an accurate accounting that will be transparent and presentable to the City upon request. We will implement a state of the art software to track all of the accounts payable and receivable. There will be one person designated at the POS and held accountable for daily sales.

**Marketer:** Another Managing Officer will be responsible for marketing our dispensary on a daily basis.

There will be twelve approximately 12 employees. Five (5) of whom will be designated to undertake the duties as Managing Officers, the rest will take on other duties as budtenders, assistants, etc. Part of our Business Model is to hire more residents of Perris.

Furthermore, we have set out our financial portfolio, (PRO FORMA) as attached to this business plan.





## **INVENTORY CONTROL/TRACK AND TRACE**

Applicant will be using software which integrates with METRC system on a daily basis in order to manage inventory and information in conformity with the State of California's Track and Trace system. Applicant's Inventory Plan will be conscious of cannabis diversion and designed to prevent it. Applicant will only sell cannabis or cannabis products that are properly packaged and labelled as well as from a qualified/licensed cannabis distributor/licensee. Further, when applicable and allowable (likely in the next 90 days) Applicant has designated persons to attend Track and Trace training pursuant to California/BCC Law/Regs. Applicant will be using COVA as its POS/Tracking system.

Dynamic Meds, Inc. will keep an accurate record of all Commercial Cannabis Activity for a minimum of seven years as required under to Business and Professions Code 26160(a).

### **Attachment: PRO FORMA/3Year Projections**

## **SCHEDULING OF WORK/HOURS**

Monday through Sunday 7 a.m. to 9 p.m.



## **DAY-TO-DAY OPERATIONS—GENERAL**

1. Onsite cannabis consumption will be prohibited.
2. No cannabis signs or cannabis products or packaging will be visible from the exterior of the building.
3. Applicant has indicated inventory control tracking procedures.
  - a. Applicant will not transfer/sell any products out of state.
4. Emergency/Community Contact: Sergio Luera 951-238-7786
5. Every Person Applicant has listed as an owner, manager, or employee has submitted to a background check.

## **DAY-TO-DAY OPERATIONS— SIGNAGE/NOTICES**

1. All entrances and premises shall have posted signs indicating:
  - a. “smoking, ingesting, or otherwise consuming cannabis on the premises or in the areas adjacent to the commercial cannabis business is prohibited”.
  - b. “no loitering”.
    - i. Applicant will not allow loitering on the premises.
  - c. “this premise is monitored by cameras”.



## COMMUNITY SERVICE

We encourage all our staff, including our management as we lead by example, to participate in as many nonprofit organizations as possible. For instance, Boys and Girls Club of America 227 N. "D" St., Suite C, Perris, CA 92570, a nonprofit charitable organization. Their mission statement is to *"provide public benefit to the children and families of the Perris Valley Communities"* through programs that will enable youth to engage in positive behaviors, develop good character, nurture their own well-being and set personal goals that will allow for them to live successfully as self-sufficient adults.

We will maintain regular contacts with the liaison of the Boys and we are financially committed to the betterment of our community and will work in conjunction with the City of Perris to ensure that our community benefits from our venture.

## POLICY AGAINST WORKPLACE HARASSMENT

Our organization is committed to providing a work environment for all employees that is free from sexual harassment and other types of discriminatory harassment. Employees are expected to conduct themselves in a professional manner and to show respect for their co-workers.



**State of California  
Secretary of State**

**N**

**Statement of Information**

(Domestic Nonprofit, Credit Union and General Cooperative Corporations)

Filing Fee: \$20.00. If this is an amendment, see instructions.  
**IMPORTANT - READ INSTRUCTIONS BEFORE COMPLETING THIS FORM**

**FN69049**

**FILED**

In the office of the Secretary of State  
of the State of California

**JUL-07 2017**

1. CORPORATE NAME  
DYNAMIC MEDS, INC.

2. CALIFORNIA CORPORATE NUMBER  
C4039826

This Space for Filing Use Only

**Complete Principal Office Address** (Do not abbreviate the name of the city; item 3 cannot be a P.O. Box.)

3. STREET ADDRESS OF PRINCIPAL OFFICE IN CALIFORNIA, IF ANY	CITY	STATE	ZIP CODE
4605 WADE AVE., PERRIS, CA 92571			

4. MAILING ADDRESS OF THE CORPORATION	CITY	STATE	ZIP CODE
ALFONSO LUERA 4605 WADE AVE., PERRIS, CA 92571			

**Names and Complete Addresses of the Following Officers** (The corporation must list these three officers. A comparable title for the specific officer may be added; however, the preprinted titles on this form must not be altered.)

5. CHIEF EXECUTIVE OFFICER,	ADDRESS	CITY	STATE	ZIP CODE
ALFONSO LUERA	4605 WADE AVE., PERRIS, CA 92571			

6. SECRETARY	ADDRESS	CITY	STATE	ZIP CODE
ALFONSO LUERA	4605 WADE AVE., PERRIS, CA 92571			

7. CHIEF FINANCIAL OFFICER,	ADDRESS	CITY	STATE	ZIP CODE
ALFONSO LUERA	4605 WADE AVE., PERRIS, CA 92571			

**Agent for Service of Process** If the agent is an individual, the agent must reside in California and Item 9 must be completed with a California street address; a P.O. Box address is not acceptable. If the agent is another corporation, the agent must have on file with the California Secretary of State a certificate pursuant to California Corporations Code section 1505 and Item 9 must be left blank.

3. NAME OF AGENT FOR SERVICE OF PROCESS	CITY	STATE	ZIP CODE
ALFONSO LUERA			
9. STREET ADDRESS OF AGENT FOR SERVICE OF PROCESS IN CALIFORNIA, IF AN INDIVIDUAL	CITY	STATE	ZIP CODE
4605 WADE AVE., PERRIS, CA 92571			

**Common Interest Developments**

10.  Check here if the corporation is an association formed to manage a common interest development under the Davis-Stirling Common Interest Development Act, (California Civil Code section 4000, et seq.) or under the Commercial and Industrial Common Interest Development Act, (California Civil Code section 6500, et seq.). The corporation must file a Statement by Common Interest Development Association (Form SI-CID), as required by California Civil Code sections 5405(a) and 6760(a). Please see instructions on the reverse side of this form.

11. THE INFORMATION CONTAINED HEREIN IS TRUE AND CORRECT.

07/07/2017	ALFONSO LUERA	PRESIDENT	
DATE	TYPE/PRINT NAME OF PERSON COMPLETING FORM	TITLE	SIGNATURE

APPROVED BY SECRETARY OF STATE

CALIFORNIA STATE BOARD OF EQUALIZATION

SELLER'S PERMIT



09 01/2017 SR EM 103-119023

DYNAMIC MEDS INC.  
4805 WADE AVE  
PERRIS, CA 92571-7474

IS HEREBY AUTHORIZED PURSUANT TO SALES AND USE TAX LAW TO ENGAGE IN THE BUSINESS OF SELLING TANGIBLE PERSONAL PROPERTY AT THE ABOVE LOCATION. THIS PERMIT IS VALID ONLY AT THE ABOVE ADDRESS.

THIS PERMIT IS VALID UNTIL REVOKED OR CANCELED AND IS NOT TRANSFERABLE. IF YOU SELL YOUR BUSINESS OR DROP OUT OF A PARTNERSHIP, NOTIFY US OR YOU COULD BE RESPONSIBLE FOR SALES AND USE TAXES OWED BY THE NEW OPERATOR OF THE BUSINESS.

For general tax questions, please call our Customer Service Center at 1-800-400-7115 (TTY:711). For information on your rights, contact the Taxpayers' Rights Advocate office at 1-888-324-2798 or 1-916-324-2798.

BCE-442-R REV. 16 (11-14)

A MESSAGE TO OUR NEW PERMIT HOLDER

As a seller, you have rights and responsibilities under the Sales and Use Tax Law. In order to assist you in your endeavor and to better understand the law, we offer the following sources of help:

- Visiting our website at [www.sde.ca.gov](http://www.sde.ca.gov)
- Visiting a field office
- Attending a Basic Sales and Use Tax Law class offered at the district field offices
- Sending your questions in writing to any one of our offices
- Calling our toll-free Customer Service Center at 1-800-400-7115 (TTY: 711)

As a seller, you have the right to issue resale certificates for merchandise that you intend to resell. You also have the responsibility of not misusing resale certificates. While the sales tax is imposed upon the retailer,

- You have the right to seek reimbursement of the tax from your customer
- You are responsible for filing and paying your sales and use tax returns timely
- You have the right to be treated in a fair and equitable manner by the employees of the California State Board of Equalization (BQE)
- You are responsible for following all regulations set forth by the BQE

As a seller, you are expected to maintain the normal books and records of a prudent businessperson. You are required to maintain these books and records for no less than four years, and make them available for inspection by a BQE representative when requested. You are also expected to notify us if you are buying, selling, adding a location, or discontinuing your business; adding or dropping a partner, officer, or member; or when you are making any or all of your business locations. If it becomes necessary to surrender this permit, you should also do so by making this BQE office aware by writing to a BQE representative.

If you would like to know more about your rights as a taxpayer, or if you are unable to resolve an issue with the BQE, please contact the Taxpayers' Rights Advocate office for help by calling toll-free 1-888-324-2798 or 1-916-324-2798. Their fax number is 1-916-324-0317.

Please post this permit at the address for which it was issued and at a location visible to your customers.

CALIFORNIA STATE BOARD OF EQUALIZATION  
Sales and Use Tax Department

CITY 000236

# ALFONSO LUERA, SR.

## OBJECTIVE

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To run a licensed Medical Marijuana Dispensary in the most respectable and legitimate fashion. To bring as many people into the city of Perris to enjoy the community and what Perris has to offer. With my experience helping to run a dispensary for many years, I believe we can shine a positive light on the city by showing that we can have a nice, clean and welcoming space for medical patients in need.

## PERSONAL BACKGROUND

---

I first came to Perris in 1970 as a 12 year old legal Mexican immigrant who started school and work the fields after studying and on weekends. My whole family worked the onion fields for many years whenever we were free from our studies and on our every day off. I grew up in this town and have lived here for many years, even attending Perris High School. I have a lot of love for this city as do my brothers and sisters who grew up with me and are heavily involved in the schools and community. My sons and daughter have all gone to schools in this and the surrounding districts and we will be here for the remainder of our lives. I have coached little league on my sons teams and have offered much of my time to coaching other kids when I was able to in my younger years. Perris was my first home in America and it will always be special to me.

## EXPERIENCE

---

2011-2017

CCI Medical Group

Perris, CA

### *Operations Manager*

- Supervised the day to day operations of the dispensary
- Managed multiple employees and floor managers
- Kept strict accounting and inventory of product and sales
- Trained managers and employees on customer service policies and also reception procedures including but not limited to verifying documents of member eligibility
- Overseeing assignment of employees including managers along with setting goals for each
- Purchasing of inventory and supplies from vendors
- Managing quality control procedures for new products
- Contribute towards reaching the company's strategic and operation objectives

2001-2011 Self Employed Nuevo, CA

*Handyman*

- Dealt with customer satisfaction and meeting stringent deadlines
- Developed problem solving skills
- Prepared job bids and delivered on those estimates with excellent budgeting and project management

1983-2001 Laborer's International Union Riverside, CA

*Grading and Construction Laborer*

- Leveling and grade checking of proposed job sites
- Learned strict safety rules in laying pipe for drainage
- Learned team working skills to finish projects in expedited time frames

EDUCATION

---

1972-1975 Perris High School Perris, CA

- High School Diploma
-

# ERIC LUERA

## OBJECTIVE

---

To assist in the day to day operations of a licensed dispensary in strict compliance with the state of California and City of Perris Guidelines. My main focus will be dealing with vendors and assisting in the tracking of growers and manufacturers of cannabis products. Making sure they are in compliance with all tracking and guidelines along with doing initial inspecting of product and facilitating our quality control procedures are being followed. Including but not limited to supervising our quality control department in getting products to the proper testing facilities in a timely manner and researching reputable companies with a extensive track record of providing clean and tested products.

## PERSONAL BACKGROUND

---

I was born in Riverside, CA and have live in perris for a moajority of my life attending Temple Christian and ST. James in my younger years and eventually attending Perris High School , Graduating in the class of 2005. I then attended Riverside Community College for a period as a student athlete in their baseball program. After RCC I attended Sanbernardino Valley College to participate in their athletic program playing baseball as well. This period of college was from 2005-2010

## EXPERIENCE

---

2011-2017      CCI Medical Group      Perris, CA

### *CEO*

- Supervised the day to day operations of the dispensary
- Managed multiple employees and floor managers
- Kept strict accounting and inventory of product and sales
- Trained managers and employees on customer service policies and also reception procedures including but not limited to verifying documents of member eligibility
- Overseeing assignment of employees including managers along with setting goals for each
- Purchasing of inventory and supplies from vendors
- Managing quality control procedures for new products
- Contribute towards reaching the company's strategic and operational objectives



EDUCATION

---

2001-2005      Perris High School

Perris, CA

- High School Diploma
-

1741 Jade Ave Perris CA, 92571  
(424) 332-3098  
CynthiiaMichelle@gmail.com

Perris High School Diploma /A.V.I.D. - 2010  
MSJC Community College - 2013-2014

- Born and raised in Long Beach, CA. Moved to Perris, CA in 2005. Went to Hill Classical Middle school and transferred to Pinicate Middle School where I attended the remainder of 8th grade and continued to Perris High.

St. James Catholic Church - 2007-2011

- Teachers Aid for First Holy Communion Class
- Fundraising Events
- Cleaning the community in Perris

Palms Elementary S.H.I.N.E Afterschool Program - 2007-2009

- Supervising the children in the classroom and on the playground.
- Providing clerical assistance to the staff and assisting students with homework and school projects.

St. Martha's Catholic Church- Summer 2007

- Volunteered at their local thrift shop: Cleaning/Organizing and sorting donated items/handling the register/Pricing inventory.

- Bilingual in English and Spanish
- Excel, Microsoft Word and Outlook
- Register and cash management
- Customer Service
- Problem Solver, Organized, Time efficient
- Marketing, Advertisement, Promotion
- Team Building

Organic Roots/Juice Bar: 2011-2012

40438 Winchester Rd. Temecula CA, 92571

Reference: Owner/Linda Watson- (951)296-3444

- Daily opening and closing duties.
- Operating cash register.
- Reporting daily cash amount to management.
- Educating customers on products to benefit their health.
- Providing excellent customer service to every customer.
- Preparing and maintaining stock of all fresh product.
- Weekly inventory count and report to head office.
- Responsible for operating, cleaning and maintaining all tools.
- Keeping a clean, safe environment at all times.

Sprint Sales Representative: 2013-2014

2560 N Perris Blvd. J3/J4 Perris CA, 92571

Reference: Manager/Monique Moreno- (951)383-4040

CITY 000241

- Performing daily opening and closing duties.
- Changing seasonal promotion flyers throughout the store.
- Reporting daily inventory count to head office.
- Reporting daily cash management procedures.
- Reporting daily, weekly and monthly sales report.
- Exceeding assigned monthly sale targets on new activations, upgrades and accessories.
- Attending and completing multiple sales rep and communication trainings.
- Providing world class service to increase customer experience at all time.

**CCI Medical Group/Tender/Office Receptionist:** August 2014 - December 2016  
115 E. 3rd St. Perris CA, 92571

- Checking in patients and verifying for a Valid I.D. and Medical recommendation for entry while keeping patient information confidential..
- Inputting new patients into the data base as well as updating information for renewal patients.
- Filling away patients records.
- Updating Weed maps daily to keep a consistent source available for the patients.
- Opening and closing duties like setting up all inventory for the day as well as putting everything away in an organized, timely fashion at night.
- Tending patients which comes along with not just ringing them up at the register but providing a guidance for them. with correct measurement disbursement.
- Explaining dosage guidelines to patients as well as providing information on any product we carry. Which vary from lotions, tinctures. oils, edibles, flower, concentrates and cartridges.
- Keeping a clean, sanitary. organized environment at all times.
- Giving outstanding customer service to every patient to ensure every patient walks out knowledgeable and satisfied.

**CCI Medical Group/Manager:** January 2016 - Current

- Practicing tender duties and front office duties daily.
- Supervising all CCI operations and procedures per hours of operation.
- Supervising employees along with managing their daily task assignments.
- Dealing with and solving customer service complaints.
- Understanding team dynamics and encouraging good relationships.
- Handling employee payroll.
- Managing a weekly schedule for all employees and handling employee call offs and shift replacements.
- Selecting and developing the right people for hire.
- Training all Employees for the position they are hired on as.
- Training team members in excellent customer service. Informing and educating them on new products.
- Keeping inventory control on all products fully in stock throughout the business day. Back stock organized and accounted for at all times. Gathering and reporting those numbers to the owners daily.
- Being available to communicate with employees and owners via text or phone at any moment.
- Managing Vendors. Constant communication via text, email or phone regarding inventory flow and invoices.
- keeping track of inventory flow in order to determine when to order more product from a vendor.
- Overseeing defect exchanges on the sales floor and handling items that go expired and keeping them off the shelf.
- Paying out invoices.
- Receiving orders from vendors. Sorting, counting, pricing and inputting all new inventory to the MMJ System.
- Adding new inventory or updating items to the MMJ system
- Scheduling Patient Appreciation Days with vendors for their company to help educate patients on products.
- Using marketing skills to make flyers and promote different companies.

- Using Excel and Microsoft word on a daily.
- Organizing and coordinating the supply room, sales floor, office and back stock room.
- Cleaning on a daily and making sure the entire business is a safe and clean environment at all times for patients and employees.
- keeping the store front clear of loiters and any trash throughout all business hours.

# THOMAS BILLS

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22913 Vía Santana, Nuevo, CA 92567 • Home: 9512594412 • Cell: 9512594412 • CIF04champs@aol.com

## Summary

To be a contributing and dedicated member of the vastly growing Medical Marijuana industry willing to work hard and adapt to any type of working environment presented to me while acquiring knowledge and experience conducting the managerial duties on a daily basis.

## Skills

- Effective vocal leader
- Staff training and development
- Employee scheduling
- Efficient multi-tasker
- Organized
- Good Communication Skills
- Extremely Hard Worker
- Great Attitude
- Problem Solver
- Some QC Training
- HAZMAT Knowledgeable
- Microsoft Word/Excel/Outlook
- Cashier Experience

## Work History

**Sales Associate/Cook, 08/2004 to 09/2005**

**Sam's Club Food Court – Riverside, CA**

- Customer service.
- Daily inventory check to ensure freshness of the food.
- Very strict health code: hair nets, face guards, gloves etc.
- Worked at a very high pace to keep up the customer expectations.
- Handling and counting of money.
- HAZMAT certified (at time of employment)
- Cleaned and organized eating, service, and kitchen areas
- Cleaned and sterilized equipment and facilities
- Answered telephone calls and responded to any questions about products.

**Materials Handler, 09/2005 to 07/2006**

**Cardinal CG Co – Moreno Valley, CA**

- Measured and cut glass to precise lengths.
- Worked with RAW glass also Tempered glass.
- Exposed to QC (Quality Control)
- Assistant Lead Operator of own Glass Cutting Board.

**Clean Room Assembler/Packaging/Production, 08/2006 to 05/2007**

### **Abbott Vascular Inc – Temecula, CA**

- Worked three different areas in the Clean Room; Stent Weighing, Split Molding, and Stent Drug Spray.
- Stent Weighing: Calibrated scales, ensured correct drug was be sprayed as well as right amount, used microscopes and precision tweezers to remove excess drug/materials off the stent. Beginning and end stages of the stent.
- Split Molding: Weighed stents to make sure enough drug is still on the stent, Used microscope to place stent onto a catheter crimping the stent onto the catheter, Quality Control check, followed strict guidelines to ensure patient safety.
- Stent Drug Spray: Double gloved, putting stents onto a conveyor belt for proper drug spraying, Documented every step of the process to maintain consistency

### **Dump Truck & Excavator Operator, 04/2008 to 04/2009**

#### **Troy Vines Inc. Ready-mixed Concrete – Odessa, TX**

- Small tight group of 6 workers, very dedicated to filling all concrete orders
- Inspected the truck for defects and safe operating condition before, during and after trips.
- Maintenance on the truck: Greased the joints in the truck and cleaned everyday
- Loaded and unloaded dirt and rocks to assure safety and minimize risk of damage.
- Reported all accidents, damage and malfunctions involving company equipment to my supervisor.
- Driving to and from sites hauling large amounts of dirt to be separated into rock and sand.

### **Manager / Budtender / Receptionist, 03/2010 to Current**

#### **CCI Medical Group Perris – Perris, CA**

- CUSTOMER SERVICE Tending to every patients need to ensure they get exactly what is needed to ail their needs.
- Supervising of employees and everyday activities.
- Strict inventory guidelines followed.
- Training of ALL new employees and training of new Management.
- Keeping track of all products coming in and out of the business.
- Vendor interactions included: buying of new products, paying out of vendors, and placing phone calls to them directly to inquire about new products.
- Making and maintaining a consistent schedule for over ten employees.
- Payroll
- Cleanliness of every aspect of the business. (Offices, Lobby, Flower Room, Break Room, Bathroom)
- Using MMJ software to input all inventory, keep the number of units up to date, taking a "live reporting" every 2 hours, keep up with vendor information, staying up to date with patient renewals.

## **Education**

**High School Diploma: 2004**

**Perris High School - Perris, California**

- Diploma awarded upon successful completion of course study at a 3.6 GPA

- Three year letter in Varsity Baseball; Team Captain in 2004
- One year Varsity Basketball

**Associate of Arts: General Studies,**

**San Bernardino Valley College - San Bernardino, California**

- Still trying to complete my AA (Associate Degree) 3.1 GPA
- Two year starting Pitcher for Valley Baseball

## **References**

- Jonathan Santiago (Family Friend 18+ years) Internet Manager Honda : (951)741-0680
- Adrian Lopez (Family Friend 18+ years) Front End Manager LabCorp Graduate of Cal State San Bernardino : (951)500-2539
- Nathan Lynch (Family Friend 18+ years) Golf Pro Oceanside : (951)219-9993

## **Personal Background**

Living here in the City of Perris/Nuevo for over 20+ years. Played PONY baseball at Bob Long Field where my father was not only my coach but Commissioner of the league from 1998-2000 long before the renovations happen to the fields. Went to school at Mountain Shadows Middle School in Nuevo from 1998-2000 then onto Perris High School from 2000-2004 where I played Baseball and Basketball on the varsity teams while maintaining a 3.6 GPA! Now that I am older I still find myself attending Perris High School football games as well as Baseball games to be apart of the Alumni experience.

**Dynamic Meds, Inc.**  
 Projected expenses for 2018

Planned Expenses	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YEAR
<b>Employee Costs</b>													
Employee Wages**	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$16,000.00	\$162,000.00
Employee Benefits**	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$18,000.00
Annual Liability	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$72,000.00
<b>Subtotal</b>	<b>\$24,000.00</b>	<b>\$24,000.00</b>	<b>\$24,000.00</b>	<b>\$24,000.00</b>	<b>\$24,000.00</b>	<b>\$27,200.00</b>	<b>\$27,200.00</b>	<b>\$27,200.00</b>	<b>\$27,200.00</b>	<b>\$27,200.00</b>	<b>\$27,200.00</b>	<b>\$27,200.00</b>	<b>\$314,400.00</b>
<b>Operating Costs</b>													
Lease	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$44,000.00
Electricity	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$11,000.00
Phone Services	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$2,200.00
Gas	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$5,500.00
Water	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$1,100.00
Advertising and Promotions	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$22,000.00
Travel and Lodging	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$5,500.00
Office Supplies	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$2,200.00
Printing and Reproduction	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$1,100.00
Professional Fees	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$11,000.00
Insurance	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$22,000.00
Utilities	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$11,000.00
Depreciation	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$11,000.00
<b>Subtotal</b>	<b>\$11,700.00</b>	<b>\$11,700.00</b>	<b>\$11,700.00</b>	<b>\$11,700.00</b>	<b>\$11,700.00</b>	<b>\$12,400.00</b>	<b>\$12,400.00</b>	<b>\$12,400.00</b>	<b>\$12,400.00</b>	<b>\$12,400.00</b>	<b>\$12,400.00</b>	<b>\$12,400.00</b>	<b>\$137,700.00</b>
<b>Marketing Costs</b>													
Website Costs	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$22,000.00
Marketing Collateral	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$11,000.00
Advertising	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$22,000.00
Publicity	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$22,000.00
<b>Subtotal</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$4,500.00</b>	<b>\$49,000.00</b>
<b>Fixed Expenses</b>													
Monthly Rent and Insurance	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
<b>Subtotal</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$1,000.00</b>	<b>\$12,000.00</b>
<b>TOTALS</b>													
Monthly projected Gross	\$62,000.00	\$90,000.00	\$95,000.00	\$101,000.00	\$106,000.00	\$111,000.00	\$117,000.00	\$124,000.00	\$130,000.00	\$140,000.00	\$150,000.00	\$155,000.00	\$1,402,800.00
Cost of Goods***	\$12,000.00	\$36,000.00	\$38,720.00	\$40,400.00	\$42,100.00	\$44,100.00	\$46,800.00	\$49,800.00	\$52,000.00	\$55,000.00	\$58,000.00	\$62,000.00	\$551,120.00
Monthly Projected Expenses	\$11,020.00	\$11,020.00	\$11,020.00	\$11,170.00	\$11,780.00	\$11,400.00	\$15,220.00	\$15,170.00	\$15,720.00	\$15,970.00	\$16,420.00	\$16,620.00	\$156,130.00
<b>Total net</b>													<b>315550</b>

\*\*\* Assumptions: As a new start up company growth will be stagnant the first six months. Therefore, increase in Employee's wages and benefits will not occur until after six months.

\*\*\* Cost of Goods: The cost of Good is an approximation and based on 60% mark-up price.

All other expenses are anticipated to grow over a period of six months, based on the growth of the company.  
 The monthly projected gross income is an estimation based on applicant's personal experience, knowledge, skills and expertise with his other medical marijuana dispensary in other areas.





**Dynamic Meds, Inc.**  
 Projected Revenue and Expenses 2020

Projected Expenses	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YEAR
<b>Cost of Goods</b>													
Cost of Goods	\$10,750.00	\$10,750.00	\$10,750.00	\$10,750.00	\$10,750.00	\$10,750.00	\$10,750.00	\$10,750.00	\$10,750.00	\$10,750.00	\$10,750.00	\$10,750.00	\$128,750.00
Salaries	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$120,000.00
Utilities	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
Insurance	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
Other	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
<b>Total</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$24,750.00</b>	<b>\$288,750.00</b>
<b>Revenue</b>													
Revenue	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$120,000.00
Net Profit	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$12,000.00
<b>Total</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$11,000.00</b>	<b>\$132,000.00</b>

Assumptions: A rate of inflation is adjusted by 3% per year to Employee wages. Employee Benefit is adjusted by \$500.00 each year to reflect inflation.  
 Office Lease: Per Lease Agreement, monthly rent is increased by \$500.00 each year.  
 The cost of goods: The cost of goods is an approximation and based on 60% mark-up to our patients.  
 All other expenses: anticipated to be a fixed expenses and are averaged out monthly, with a 10% margin of error.  
 The monthly projected gross income is an estimation based on applicant's knowledge, skill and experience with his other dispensaries in other areas.

**CITY 000249**

Total net 1,079,240



1777 South Harrison Street, Denver, CO 80210

### Schedule A Quote Sheet

Prepared for: **Dynamic Meds**  
4605 Wade Ave. Perris,  
Ca 92571  
[dminc.perris@gmail.com](mailto:dminc.perris@gmail.com)  
951-238-7786  
Alfonso

Cova Account Manager: John Syroka

Effective Date: TBD

Commencement Date: TBD

This Quote Sheet includes pricing and details regarding Licensing, Professional Services and Support for Cova Software.

#### Pricing Summary

##### One-Time Initial Costs

POS Launch Fee \$1,400.00

**TOTAL One-Time Initial Costs** **\$1,400.00**

\* Plus taxes where applicable

##### Monthly Subscription Fee

Total Location Monthly Subscription Fees (includes 3 Workstations) \$449.00

##### Extra Workstations

Total Additional Workstation Monthly Subscription Fees (1 x \$40 ea./mo.) \$40.00

**TOTAL Monthly Subscription Fees** **\$489.00**

\* Plus taxes where applicable

#### Part I: POS Launch Fees

Initial Launch Fee Per Location (One-Time Cost) \$1,400.00

Includes: The Cova Launch Team will work directly with your staff and assist in the initial setup of our Software. A typical Cova launch process includes the following 3 stages: Information Gathering & Import, Database Config. & Training.

Additional Launch Fees for Locations added later \$1000 (per location) based on type

Launch fees are assessed on the number of locations and may be transferred with the closing/opening of locations. Additional license fees will incur if the addition of new locations surpasses the balance of paid license fees.

#### Part II: Monthly Subscription Fees

Monthly Subscription Fee per Location (include 3 workstations per location) \$449

Additional Workstation Monthly Fee (1 x \$40 per workstation per month) \$40

**Part III: Total Workstation Monthly Subscription Fees** **\$489.00**



1777 South Harrison Street, Denver, CO 80210

Part IV: Support

The Qmetrix Customer Success Team provides support for RQ via telephone, chat, online form-based submission, and online community forum.

TOTAL Support Package Fees Inclusive

Part V: Professional Services

Professional Services - Hourly	0 hours	at \$250/hr	\$0.00
Professional Services - Daily	0 hours	at \$2,000/day	\$0.00
TOTAL Professional Services Fees			\$0.00

Payment Details

Selected Payment Option:	Monthly		
TOTAL	One-Time Launch Costs	\$1,400.00	
TOTAL	Monthly Subscription Fees	\$489.00	
Initial One-Time Payment (includes License Fee and first month of service) Due upon signing			\$1,889.00
Subsequent Re-occurring Monthly Fees			\$489.00
* Plus taxes where applicable			

Notes:

This offer is for the 1st location for Dynamic Meds. The 1x fee start up fee of \$1400 can be paid with Credit Card (See last page here) to expedite your launch process. This is due upon agreement and no offer/promotions or work can start until full deposit is received.

Dynamic Meds can receive a 7% Discount off their monthly software service if they agree to pay 1st years service in advance for a total of \$5868 - 7% Discount (\$410.76) for a total due of \$5457.24 Plus \$1400 1x launch fee for a Grand Total of \$6857.24

This Quote Sheet is incorporated into and subject to the terms and conditions of the Software Subscription Agreement attached as Schedule "A".

Customer Signature

12/14/2018

date

Cova Signature

date

Alfonso Luera

Printed Name

Printed Name



COVA Software

Credit Card Authorization

The undersigned hereby authorizes COVA Software to charge any and all amounts due, under the written Agreement between Dynamic Meds, Inc. (insert name of subscriber, "Subscriber") and COVA Software, to the following credit card. By signing this Credit Card Authorization Form, please note that a 3% admin fee will be applied to all invoices charged on the below listed credit card.

Credit Card #: \_\_\_\_\_

Type: MasterCard \_\_\_\_\_ VISA  AMEX \_\_\_\_\_

CVV/Security Digits: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Name as it appears on card: Alfonso Luera

Company Name: Luera Enterprises

Credit Card Billing Address: 31101 Montgomery Ave., Nuevo, CA

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Amount Authorized to be Put Through on this Credit Card \$1889.00

Signature \_\_\_\_\_

Today's Date: \_\_\_\_\_

A handwritten signature in black ink, appearing to read "Alfonso Luera", written over a horizontal line.

12/14/2018

# Signature Certificate

Document Reference: EE4F7LJLKI5RP5FRAA6RSS

# RightSignature

Easy Online Document Signing



Alfonso

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**VERIFIED EMAIL:** dminc.perris@gmail.com

Electronic Signature

Multi-Factor  
Digital Fingerprint Checksum

d713b78c760862449d5ec07565517d38d3e120cc



## Timestamp

2013-12-14 11:37:49 -0800

2013-12-14 11:37:49 -0800

2013-12-13 20:27:04 -0800

2013-12-03 19:56:43 -0800

## Audit

All parties have signed document. Signed copies sent to: Alfonso and John Syroka.

Document signed by Alfonso (dminc.perris@gmail.com) with drawn signature. - 75.84.167.148

Document viewed by Alfonso (dminc.perris@gmail.com). - 174.210.11.42

Document created by John Syroka (johns@iqmetrix.com). - 68.96.78.42



This signature page provides a record of the online activity executing this contract.



Perris California Adult-Use Retailer Application

Reviewer(s): David McPherson and Elizabeth Eumerian, Teresa Schneider, HDL Companies.

Applicant Name: Dynamic Meds, Inc.

PLN 18-05353

4605 Wade ave.

Perris, CA, 92571

Item 12(A): Security Cameras

Applicant was conditioned to indicate:

1. Applicant's camera storage will include the capacity to store and record for 90 days.

Please find the attached Security Plan that declared: Applicant will in fact maintain security footage for 90 days.



### **Item 12 A: Security Cameras and Record**

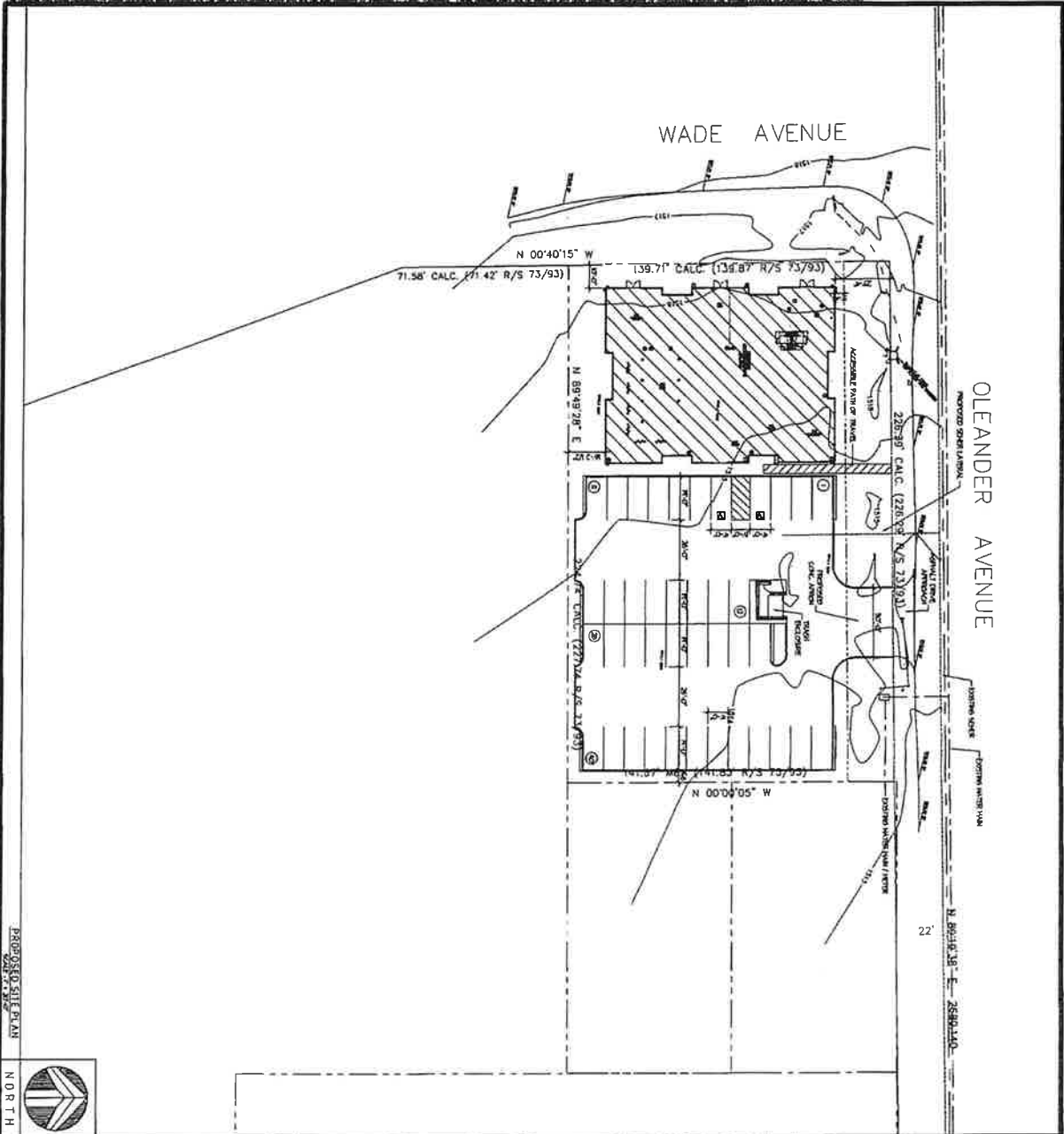
Applicant has security cameras as listed/shown/numbered on Interior Floor Plan and the same have been in operation for over a year or so as this is a renewal application. Applicant does record video 24/7 and retains the footage for 90 days.

Applicant's recording system can record in standard formats and/or other formats approved by the City of Perris. Cameras do cover all areas to include:

1. Storage areas,
2. Operation areas,
3. Doors/windows,
4. Parking lot,
5. Exterior sides of building, and
6. Will capture the faces of patrons.



NOTICE



PROPOSED SITE PLAN  
DATE: 11/27/07



SHEET INDEX

DATE	11/27/07
SCALE	1" = 30'-0"
DRAWN	AM/S
CHECK	ETH
SHEET	C-1

**VIENINITY MAP**

PROJECT LOCATION

**SITE DATA**

APPROXIMATE AREA: 10,000 SQ FT

APPROXIMATE PERCENTAGE COVERED BY BUILDING: 35%

APPROXIMATE PERCENTAGE COVERED BY PARKING: 15%

APPROXIMATE PERCENTAGE COVERED BY DRIVEWAY: 5%

APPROXIMATE PERCENTAGE COVERED BY LANDSCAPE: 45%

**PROPERTY INFORMATION**

OWNER: [Name]

ADDRESS: [Address]

CITY: [City]

STATE: [State]

ZIP: [ZIP]

DATE OF ACQUISITION: [Date]

DEED NO: [Deed No]

PLAT NO: [Plat No]

SECTION: [Section]

TOWNSHIP: [Township]

RANGE: [Range]

SECTION: [Section]

**CONTRACT INFORMATION**

PROJECT NO: [Project No]

DATE OF CONTRACT: [Date]

CONTRACT VALUE: [Value]

CONTRACT TYPE: [Type]

CONTRACTOR: [Contractor Name]

CONTRACT ADDRESS: [Address]

CONTRACT CITY: [City]

CONTRACT STATE: [State]

CONTRACT ZIP: [ZIP]

**JONATHAN L. ZANE ARCHITECTURE**

JONATHAN L. ZANE, ARCHITECT - CA, LIC. NO. 60426

408 NORTH LA CALINDA DRIVE

GOLTON, CA 92324 PH: 925-700-0000

A Proposed Office / Dispensary Facility For

**Sam Shtockmaster**

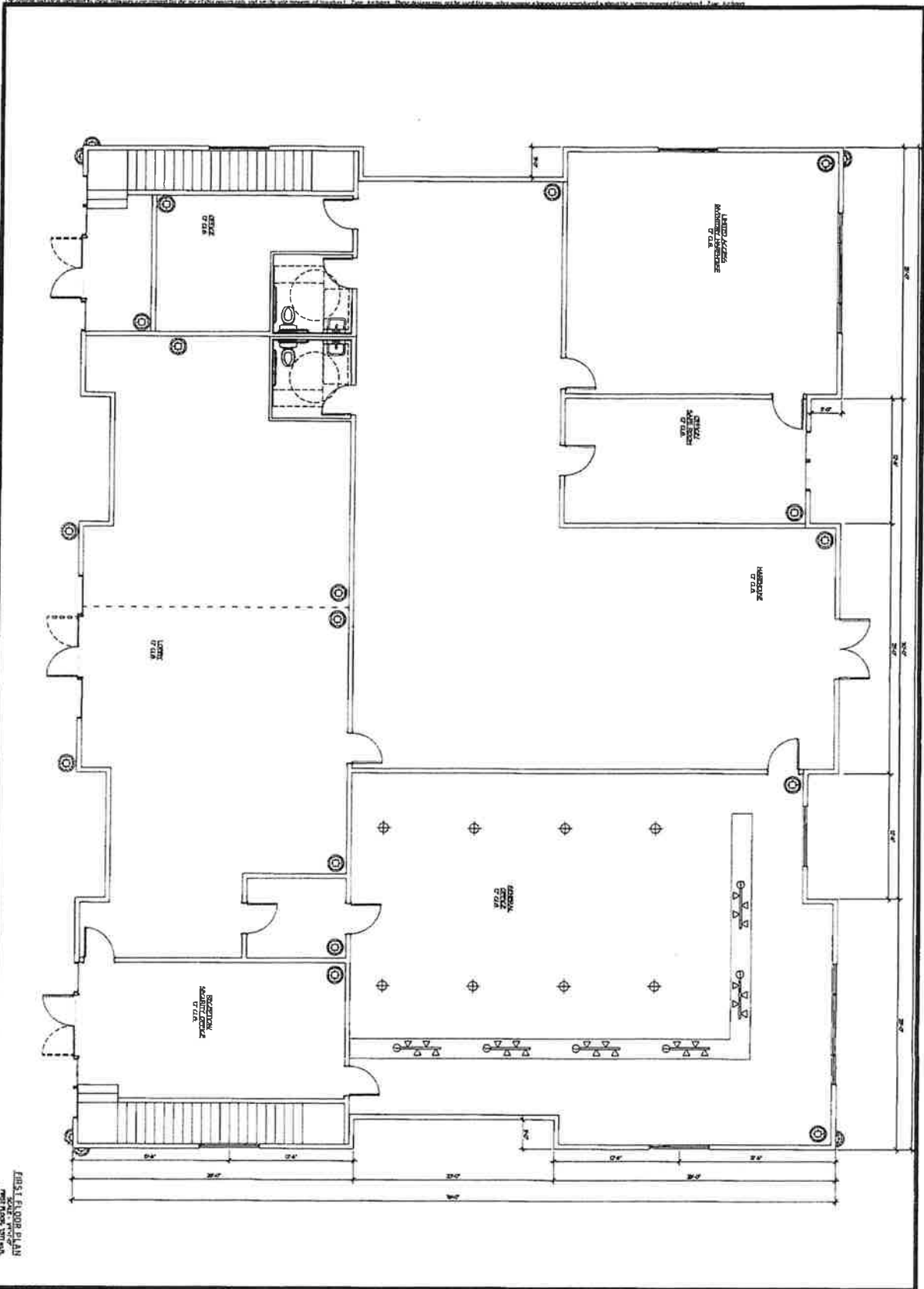
LOCATED AT:

1041 Oleander Ave.

Ferris, CA 92571



NOTICE



FIRST FLOOR PLAN  
 PROJECT NO. 10-10-10  
 DATE: 10/10/10

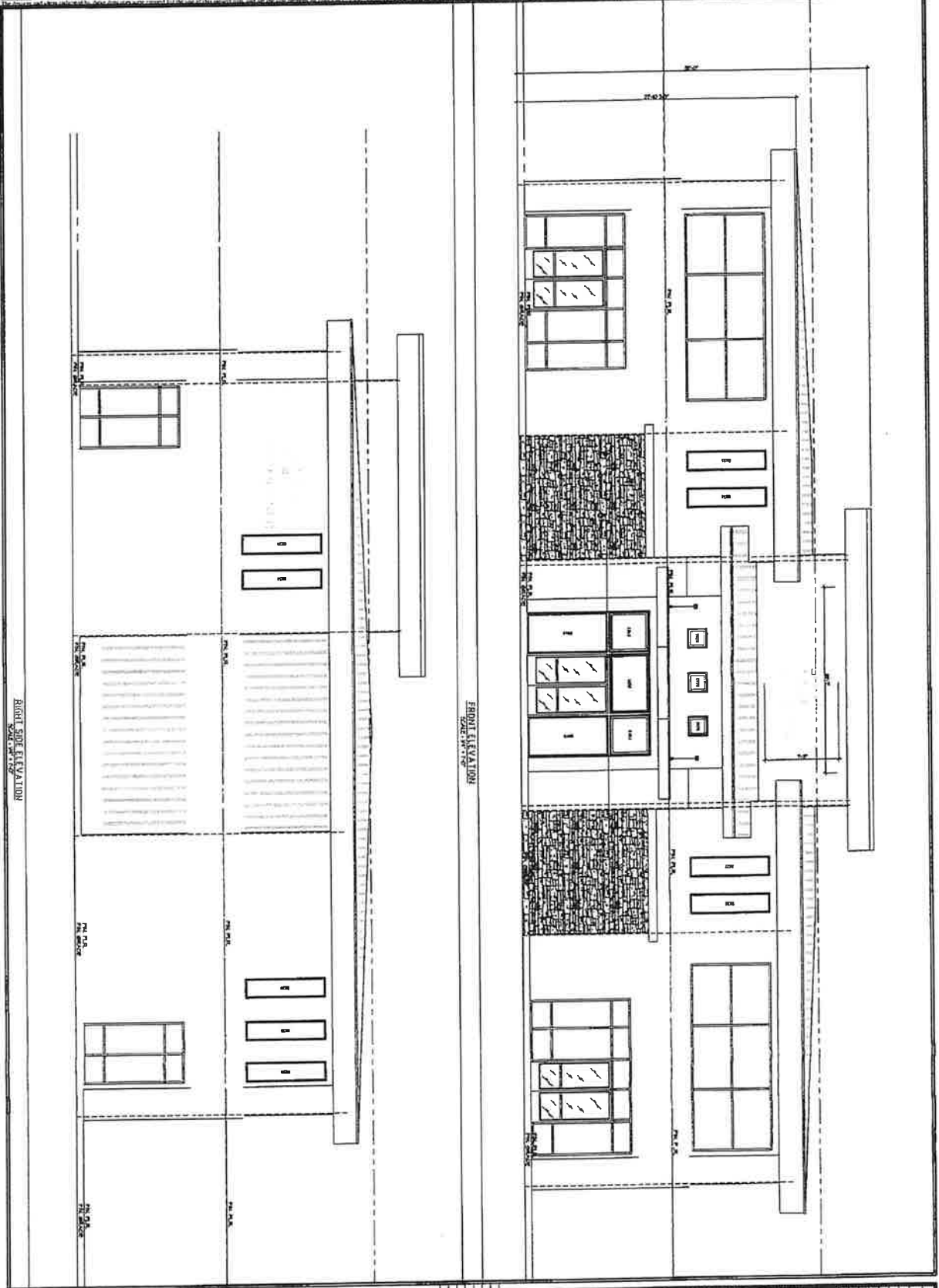
NO.	DATE	DESCRIPTION
1	10/10/10	ISSUED FOR PERMITS
2	10/10/10	ISSUED FOR PERMITS
3	10/10/10	ISSUED FOR PERMITS
4	10/10/10	ISSUED FOR PERMITS
5	10/10/10	ISSUED FOR PERMITS
6	10/10/10	ISSUED FOR PERMITS
7	10/10/10	ISSUED FOR PERMITS
8	10/10/10	ISSUED FOR PERMITS
9	10/10/10	ISSUED FOR PERMITS
10	10/10/10	ISSUED FOR PERMITS

A Proposed Office / Dispensary Facility For  
**Sam Shlockmaster**  
 LOCATED AT:  
 10101 Chandler Ave  
 Perris, CA  
 92571



**JONATHAN L. ZANE**  
 ARCHITECTURE  
 JONATHAN L. ZANE ARCHITECT - CA. LIC. #C-10246  
 10101 NORTH LA CADENA DRIVE  
 COLTON, CA 92324 PHONE 925-7500

NOTICE



RIGHT SIDE ELEVATION

FRONT ELEVATION

A-3	DATE: 12/18/2017	SCALE: 1/8" = 1'-0"	A Proposed Office / Dispensary Facility for <b>Sam Shrockmaster</b> LOCAL 1246 1040 Broadway Ave. Pacific, CA 92511		<b>JONATHAN L. ZANE</b> ARCHITECTURE JONATHAN L. ZANE ARCHITECT - CA, LIC. #C-112246 1040 NORTH LA GARDENA DRIVE GARDENA, CA 90248 PH: 562-750-7500	REVISION	DATE	BY
	PROJECT: 1246	DRAWN: AJS				DATE	BY	



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**CITY OF PERRIS  
MEDICAL CANNABIS BUSINESS PERMIT APPLICATION**

**BACKGROUND CHECK REVIEW – FINAL**

<b>Applicant Name:</b>	<b>Kevin Leyba</b>
<b>Business Name:</b>	<b>Dynamic Meds – 4605 Wade Ave.</b>
<b>Reviewer Name:</b>	<b>Elizabeth Eumurian – HdL Companies</b>

**Summary Report:**

<b>Indicators</b>	<b>Record(s) Found</b>	<b>Comments</b>
Criminal Conviction	Yes	Traffic and Other; see Additional Comments below
Professional License	No	
Bankruptcy	No	
Lien	No	
Property	No	
Eviction	No	
Global Watch List	No	
Pilot License	No	
Hunting/Weapons Permit	No	
Sexual Offender	No	
Corporate Affiliation	No	

**Additional Comments:**

The comprehensive background report for Kevin Leyba, dated 09/15/17, revealed a traffic violation, several unspecified offenses, and a 2009 arrest for receiving known stolen property \$400+. The arrest for receiving known stolen property (case #SWF028057LEYBAKEVIN880402) was classified as a felony, however it is possible the offense was later reduced to a misdemeanor and therefore would not be a disqualifying factor. The Social Security number and Driver’s License number provided at the time of application matched the information in the background report.

**Original Recommendation:**

HdL recommended the City request a final copy of case #SWF028057LEYBAKEVIN880402 to determine whether the arrest or conviction was later reduced to a misdemeanor and is therefore not a disqualifier. No other potential disqualifiers per State or Local law were found.

Comprehensive Background Report Disclaimer: Please note the Public Records and commercially available data sources used on reports have errors. Data is sometimes entered poorly, processed incorrectly and is generally not free from defect. Therefore, this review should not be relied upon as definitively accurate on its own merit and it is recommended that a secondary source be used which will incorporate a DOJ and FBI Live Scan report as part of the background process.

**Business Response:**

Dynamic Meds submitted the Superior Court of California, County of Riverside court record for Kevin Leyba's case #SWF028057. The only conviction indicated on the record was a misdemeanor and, as such, is not a disqualifying factor.

**Final Recommendation:**

No disqualifying factors per State or Local law.

**Comprehensive Background Report Disclaimer:** Please note the Public Records and commercially available data sources used on reports have errors. Data is sometimes entered poorly, processed incorrectly and is generally not free from defect. Therefore, this review should not be relied upon as definitively accurate on its own merit and it is recommended that a secondary source be used which will incorporate a DOJ and FBI Live Scan report as part of the background process.

**CITY 000261**



# CITY OF PERRIS

## COMMERCIAL CANNABIS BUSINESS PERMIT APPLICATION REVIEW BACKGROUND CHECK REPORT

### APPLICANT INFORMATION

<b>Applicant Name</b>	LUERA, Alfonso
<b>Date of Birth</b>	04/07/1958
<b>Business Name</b>	Dynamic Meds
<b>Reviewer Name</b>	HdL Companies

### SUMMARY

Indicators	Record(s) Found	Comments
<b>Criminal Convictions</b>	No	
<b>Bankruptcy/Lien</b>	Yes	See remarks in "Potential Areas of Relevance" section.
<b>Office of Foreign Asset Control, Office of Inspector General</b>	No	
<b>Registered Sex Offender</b>	No	
<b>Current Marijuana Industry Employee</b>	No	Luera reported that he is Owner of Dynamic Meds.

### POTENTIAL AREAS OF RELEVANCE

The background investigation for Alfonso Luera showed the following:

#### CRIMINAL HISTORY

No felony arrest and/or convictions were disclosed, and none were found for Luera that would disqualify him according to California state and local laws for the past 10 years.

A national search showed Luera is not listed as a registered sex offender and is not listed on the no-fly terrorist watch list. A search of three independent sources verified Luera's social security number matches the social security number provided by Luera.

Mr. Luera has one (1) judgement in the year 2010 for \$6,354. Luera has no bankruptcies. In addition, financial records indicate he has one (1) lien, the latest being in 2011. However, records also indicate Carmen Luera aka Carmen Coria has a Federal Tax Lien filed against her in 2016 for the amount of \$1,076,688. Carmen Luera may be Luera's spouse (no confirmation). The aforementioned lien against Carmen Luera (Coria) was identified as a tax under the ANTI-TERRORISM AND EFFECTIVE DEATH PENALTY ACT OF 1996. Carmen Luera's residence (31101 Montgomery Avenue, Nuevo, CA 92567) is the same as the applicant, Alfonso Luera.

Although it appears the above Federal Tax Lien is not filed specifically against the applicant, it is cause for concern due to the possibility that Carmen Luera may be related to the applicant which may affect his finances etc. Recommend further investigation.

## RECOMMENDATIONS

Luera's background investigation **did not reveal any California State Cannabis Licensing Disqualifiers that would prevent him from acquiring a Cannabis Business License/Permit.** However, **there is cause for concern if the applicant is negatively affected financially by Carmen Luera's \$1,076,688 Federal Tax Lien.** Recommend further investigation.





# CITY OF PERRIS

## COMMERCIAL CANNABIS BUSINESS PERMIT APPLICATION REVIEW BACKGROUND CHECK REPORT

### APPLICANT INFORMATION

<b>Applicant Name</b>	LUERA, Eric
<b>Date of Birth</b>	01/25/1987
<b>Business Name</b>	Dynamic Meds
<b>Reviewer Name</b>	HdL Companies

### SUMMARY

Indicators	Record(s) Found	Comments
<b>Criminal Convictions</b>	No	
<b>Bankruptcy/Lien</b>	Yes	One 2018 Lien
<b>Office of Foreign Asset Control, Office of Inspector General</b>	No	
<b>Registered Sex Offender</b>	No	
<b>Current Marijuana Industry Employee</b>	No	Luera reported that he is the Assistant Manager for Dynamic Meds.

### POTENTIAL AREAS OF RELEVANCE

The background investigation for Eric Luera showed the following:

#### CRIMINAL HISTORY

No felony arrest and/or convictions were disclosed, and none were found for Luera that would disqualify him according to California state and local laws for the past 10 years. A national search showed Luera is not listed as a registered sex offender and is not listed on the no-fly terrorist watch list. A search of three independent sources verified Luera's social security number matches the social security number provided by Luera. Mr. Luera has one (1) lien in 2018. Luera has no bankruptcies or judgements.

### RECOMMENDATIONS

Luera's background investigation did not reveal any California State Cannabis Licensing Disqualifiers that would prevent him from acquiring a Cannabis Business License/Permit.



# CITY OF PERRIS

## COMMERCIAL CANNABIS BUSINESS PERMIT APPLICATION REVIEW BACKGROUND CHECK REPORT

### APPLICANT INFORMATION

<b>Applicant Name</b>	LUERA, Esthela
<b>Date of Birth</b>	03/09/1998
<b>Business Name</b>	Dynamic Meds
<b>Reviewer Name</b>	HdL Companies

### SUMMARY

Indicators	Record(s) Found	Comments
<b>Criminal Convictions</b>	No	
<b>Bankruptcy/Lien</b>	No	
<b>Office of Foreign Asset Control, Office of Inspector General</b>	No	
<b>Registered Sex Offender</b>	No	
<b>Current Marijuana Industry Employee</b>	No	Luera reported that she is the Lead Budtender for Dynamic Meds.

### POTENTIAL AREAS OF RELEVANCE

The background investigation for Esthela Luera showed the following:

#### CRIMINAL HISTORY

No felony arrest and/or convictions were disclosed, and none were found for Luera that would disqualify her according to California state and local laws for the past 10 years. A national search showed Luera is not listed as a registered sex offender and is not listed on the no-fly terrorist watch list. A search of three independent sources verified Luera's social security number matches the social security number provided by Luera. Ms. Luera has no bankruptcies, liens or judgements.

### RECOMMENDATIONS

Luera's background investigation did not reveal any California State Cannabis Licensing Disqualifiers that would prevent her from acquiring a Cannabis Business License/Permit.



# CITY OF PERRIS

## COMMERCIAL CANNABIS BUSINESS PERMIT APPLICATION REVIEW BACKGROUND CHECK REPORT

### APPLICANT INFORMATION

<b>Applicant Name</b>	LUERA, Jasmine
<b>Date of Birth</b>	07/23/1992
<b>Business Name</b>	Dynamic Meds
<b>Reviewer Name</b>	HdL Companies

### SUMMARY

Indicators	Record(s) Found	Comments
<b>Criminal Convictions</b>	No	
<b>Bankruptcy/Lien</b>	No	
<b>Office of Foreign Asset Control, Office of Inspector General</b>	No	
<b>Registered Sex Offender</b>	No	
<b>Current Marijuana Industry Employee</b>	No	Luera reported that she is the Quality Control Manager for Dynamic Meds.

### POTENTIAL AREAS OF RELEVANCE

The background investigation for Jasmine Luera showed the following:

#### CRIMINAL HISTORY

No felony arrest and/or convictions were disclosed, and none were found for Luera that would disqualify her according to California state and local laws for the past 10 years. A national search showed Luera is not listed as a registered sex offender and is not listed on the no-fly terrorist watch list. A search of three independent sources verified Luera's social security number matches the social security number provided by Luera. Ms. Luera has no bankruptcies, liens or judgements.

### RECOMMENDATIONS

Luera's background investigation did not reveal any California State Cannabis Licensing Disqualifiers that would prevent her from acquiring a Cannabis Business License/Permit.